



# St. Wilfrid's Primary

Completing a 5 day wireless overhaul because it's integral to St. Wilfrid's teaching and learning.

As an existing customer of over 10 years, when the team at St. Wilfrid's have a problem, they tend to come to Virtue first. This meant that when St. Wilfrid's suffered issues with their wireless infrastructure, it's Virtue that they came to so they could understand the problem and how to resolve it.

## The Challenge

St. Wilfrid's contacted us when their existing Meru wireless controller failed. Wireless is critical for the schools learning environment, so we need to get a fix or new solution deployed as quickly as possible.

We spoke with the IT team who look after the whole Learning Together Trust, the Trust Finance Manager Rose Crompton and St. Wilfrid's Headteacher Stuart Colothan to explain the situation and help them find a resolution.



### The Customer

St. Wilfrid's is a Church of England Academy Converter in Standish, Lancashire. The co-educational primary school educates over 500 pupils aged between 3 & 11. Rated Outstanding by Ofsted, the school is one of four primaries in The Learning Together Trust.

**x5**  
Connection Speed Increase

**98%**  
Customer Satisfaction Survey Score

**x3**  
Device Density Improvement



We continue to work with Virtue because they always meet or exceed our expectations. We trust their installation and support expertise because they're real people who solve our problems by develop fit-for purpose solutions designed specifically for St. Wilfrid's or the Learning Together Trust as a whole."

- Stuart Colothan, Headteacher, St. Wilfrid's C of E Primary Academy

**£660**

**Monetary Saving**  
per year for St. Wilfrid's by adopting a cloud-based wireless infrastructure

**5.5hr**

**Time Saving**  
per year for St. Wilfrid's by adopting a cloud-based wireless infrastructure



Whenever we have an IT related concern or an enhancement we want to make, we speak with Virtue. They help us understand the problem and how to resolve it. They explain our options and develop a plan that fits with our ongoing strategy. Most importantly for me, they've never delivered a project to us yet that wasn't within budget."

- Rose Crompton, Finance Manager, The Learning Together Trust

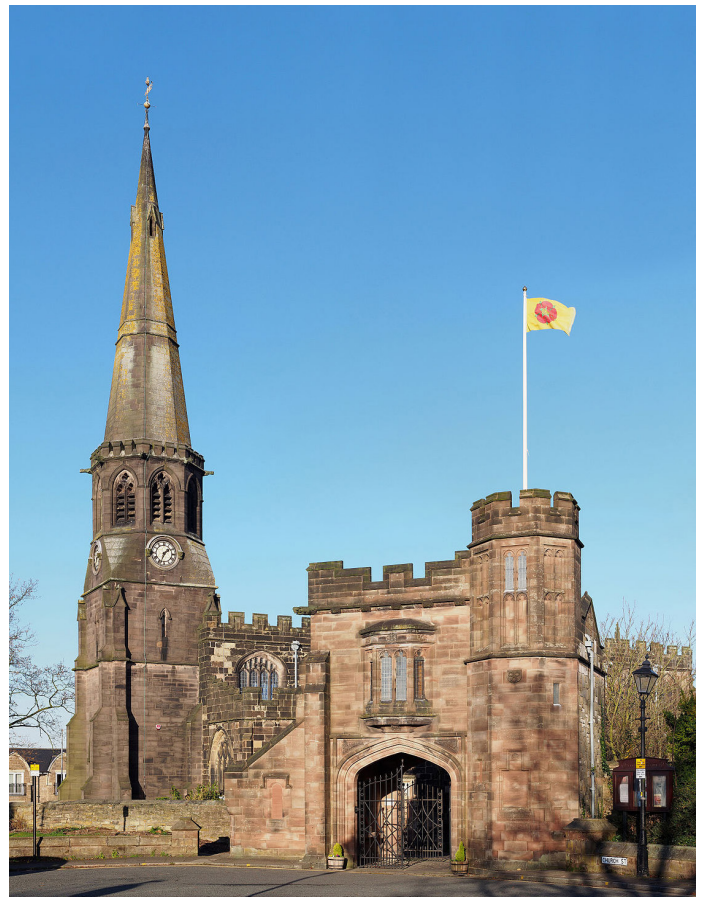
# The Benefits

In the case of St. Wilfrid's, Wi-Fi is an integral part of their teaching and learning so we knew we'd need to help them find a solution and implement it as quickly as possible. We had their new solution, including new data runs and configuration, up and running within 5 days.

The set-up we've put in place has given them the ability to take advantage of advancements in technology meaning their network infrastructure is faster and more reliable, but it's also easy to monitor and control in-house for them.

There's greater platform agility, providing more flexibility alongside the reliability which means that the wireless solution now in place can truly support teaching and learning, where the old system was falling short.

- **Faster user access**
- **Greater connection speeds**
- **Improved ability to handle network density**
- **Greater flexibility and reliability**
- **Maximised budget**



## Other Projects with the Learning Together Trust

We worked with St. Wilfrid's to understand their IT needs for the project so we could ensure we'd achieve the best value solution for them, in order to maximise that budget.

Virtue Customer for

**10+**

years



Supporting St. Wilfrid's

We now work with

**100%**

of the schools in the Learning Together Trust



Supporting the Trust

As an existing customer for over 10 years, when the team at St. Wilfrid's have a problem, they tend to come to Virtue first.

Over the years we've supplied their InVentry school sign-in system and auditing, their network and web protection through Sophos as well as their digital signage, VMware server virtualisation and their Microsoft Office licenses.

We now also support them as a Multi-Academy Trust, The Learning Together Trust is made up of 4 Primary Schools, including St. Wilfrid's.

We've supported the Trust to onboard Office 365 and developed an offsite backup for their data. We provide ongoing SIMS Tech Support and Gold Core Services Support.

**01**

St. Wilfrid's infrastructure was built on a Meru Network, since purchased by Fortinet. Fortinet still offered the controller-based wireless set-up that St. Wilfrid's had, but after speaking to the Leadership and IT Teams at the Trust, we knew replacing like for like wouldn't be the best fit for the long-term IT strategy of the MAT.

**02**

We recommended that St. Wilfrid's continued to use Fortinet, however, we recommended the move to a Cloud Managed Wireless set-up due to the solution's flexibility, ease of setup and scalability.

**03**

The access points add additional security and it's easily scalable. Whether the school grows and more buildings are added, or if as a Trust, they decide to have a centralised solution managed at a Trust level, St. Wilfrid's can now accommodate that decision without having to alter their infrastructure again.

**04**

We recommended St. Wilfrid's utilise these APs controlling them with a switch so that the software and infrastructure are managed by Fortinet. All the IT Team have to do now is schedule a convenient window for updates to happen. The fact that the St. Wilfrid's IT staff don't now need to spend their time or energy updating and patching their WLAN equipment.

### The Virtue Difference

Our in-house IT team structure includes a help desk, technical support and team management, providing 100% class support was a huge help to St. Wilfrid's prior to and during the project. We can discover issues and work faster to resolve them because we have teams of highly skilled engineers at desk and in the field, this in turn becomes additional support for the in-house teams of the schools we work with.